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from an on-premise hardware based business to virtualizing it in the cloud.

'Now, we have two totally separate disparate sites, working on the same files, at the same time, seamlessly using pixitmedia's technology'

### Realizing the vision

Over the past few years, Taylor James has had to scale up both operations and creative staff to meet the demands of their expanding client base. Moving to cloud based synchronized digital workflows was uncharted territory for their Americas offices, although it had long been on their roadmap.

Taylor James' Americas operation has three sites – one in New York, one in LA and a team in Mexico with growth now happening in Buenos Aires. There were two potential options – an on-premise datacenter at all three of their offices in LA, New York and Mexico or



Having assessed Taylor James' potential requirements, Marshall reached out to transition Taylor James' three sites seamlessly from on-premise to on-cloud. **100 hours lost.**

Marshall conducted a data statistical analysis, which demonstrated that only 10% of their existing 200TB file system was accessed with any regularity (i.e. within the past 90 days). Housing and running a 200 as a physical data center would be prohibitively expensive.

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"It's a credit to the paxitmedia team that we were able to join forces with Daniel to JHWRDPVXSWSHHGDGWRW future. Yet again our wealth of knowledge and understanding of customers' needs and the capability of our products made all the difference."

Ben Leaver  
Co-Founder & CEO of paxitmedia

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storage capacity, with a very fast pixstor hot tier on the front. With ngenea in between, the back-and-forth file flow is transparent, robust and very fast.

Once the archive is ported over, ngenea can stub all the required files and the AWS Glacier Instant Retrieval storage class gives unprecedented levels of fast file access. This means clients have the oversight, and control, to handle only the folders and files they specifically need (whereas previously, gigabytes of files would have had to be requested, moved and stored, taking up unnecessary amounts of valuable time).

### Instant Access, Instant Difference

'We've been able to scale up in terms of

*render and capacity. Instead of shuffling data between different silos in different countries, we bring the artist in Mexico to the data. All artists now access the same environment; they are all working off the same file sets across time zones and physical locations.'* Says Marshall.

Taylor James now has a global view of their data, from any office, no matter what the storage tier. Remote file access now means artists can throw themselves into the parts of their jobs they genuinely love; bringing their creative ideas to life.

This new difference is reflected in the work. Artists can also work smarter, using time that would have previously been spent locating and downloading vast quantities of data, to work across more projects than ever before.

*'The good thing is we don't have any vendor lock-in, so you can bring in other technologies to augment things as you need. You can do deliveries directly from S3, because you're just using the right building blocks to bring things together, as opposed to saying, you can only do things one way.'*

With ngenea as the engine, a truly collaborative, multi-site workspace is possible.

The cloud-based workflow is good for their creative well-being and fantastic for Taylor James' reputation, global scalability, output and integrated future.

## About pixitmedia.

pixitmedia delivers seamless collaboration to enable the power of ideas.

Our purpose-built, software-defined storage and data solutions simplify the flow of data to connect an increasingly complex world.

Our aim is to deliver beyond expectations throughout all areas of our operation. We devise solutions that give customers both choice and freedom, our restless innovation constantly pushes boundaries and the unrivalled care and knowledge of our team ensure optimum performance and value. Customer success is at the heart of our business.

We have a dedicated in-house lab facility to guarantee the effectiveness of our solutions.

pixitmedia is privately-owned and headquartered in the UK, with offices in the USA and Germany.

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